

## ORDERING INFORMATION

Request for price quotations and other inquiries should be directed to our local sales engineers or IBM Industrial Products, 1000 Westchester Avenue, White Plains, New York 10604.

Terms: Net thirty days, F. O. B. East Fishkill, New York.

All written quotations are effective for thirty days from date of quotation.

A single order may be distributed over a twelve-month period from the first to the final shipment, for application of mixed quantity discount.

Minimum Order: \$25.00.

Decreases in quantity of acknowledged orders will subject the entire order to the applicable price on the revised quantity. Supplemental billing on invoices already issued may be required.

If for any reason IBM discontinues a part number, all potential users will be notified at least one year in advance.

IBM reserves the right to make changes in specifications, prices and performance. Furthermore, because of the nature of its production, IBM cannot guarantee the indefinite availability of any of its modules.

### General:

#### Please Specify:

1. IBM part number, module type.
2. Method of shipment.
3. Required delivery date.
4. Special instructions including tax exemption qualifications.

**Northeast Area**  
1730 Cambridge Street  
Cambridge, Massachusetts 02138  
(617) 267-9400

**Mid-Atlantic Area**  
20 Franklin Turnpike  
Waldwick, New Jersey 07463  
(201) 447-0600

1050 North Kings Highway  
Cherry Hill, New Jersey 08004  
(609) 667-4741

**Seven Penn Center Plaza**  
Philadelphia, Pa. 19103  
(215) 864-2335

**Southeast Area**  
700 Banyan Trail  
Boca Raton, Florida 33432  
(305) 391-0500

**Midwest Area**  
7700 Second Avenue  
Detroit, Michigan 48202  
(313) 5-7900

**7321 Lake Street**  
River Forest, Illinois 60305  
(312) 381-9600

**245 Marquette Avenue**  
Minneapolis, Minnesota 55401  
(612) 338-8541

**2506 Willow Brook Pkwy**  
Indianapolis, Indiana 46205  
(317) 924-3371

**Southwest Area**  
2911 Cedar Springs Road  
Dallas, Texas 75219  
(214) LA 6-2651

**1424 North Central Avenue**  
Phoenix, Arizona 85012  
(602) 277-2661

**Western Area**  
Monterey and Costa Roads  
San Jose, California 95114  
(408) 227-7100

**1045 Lincoln Boulevard**  
Los Angeles, California 90045  
(213) 670-8350 or  
(213) 776-3931